

NICOLO' REALE (M: +39 335 6938089)

Immediately available IT Management Consultant / IT Managing Director with over 30 years' professional experience in senior (IT) management roles. Strong management background and a proven track record of driving growth and achieving multi-million targets.

PROFESSIONAL SKILLS & EXPERIENCE

- ITIL v3 Expert, Trainer and coach
- Lean IT specialist, Kaizen Lead, Trainer
- COBIT5 Certified Assessor, TOGAF 9.1
- PRINCE2 Practitioner, Trainer and coach
- IT Process Maturity Lead Assessor (TIPA for ITIL - ISO 15504)
- Service Management
- Risk Management
- Contract Negotiation
- Cloud Computing & Systems
- Gamification
- IT Strategy and Enterprise Architecture
- Marketing and Public Relations
- Communication and Presentation Skills
- Management Consulting
- Team Management
- Human Resources Management
- Excellent English, fair French
- Change Management
- Mentoring and Coaching
- Events Organization
- Education and Training
- Start-up Support and Counseling

ROLES

Group IT Director – Solving Efeso	1997 - 2013
Founder & ICT Consultant – Studio Nicolò Reale	1996 - Present
Executive Director – I2U Italian UNIX Users Association	1995 - 1996
Country Manager – Uniplex Italia	1992 - 1994
System Division Director – Celdis Metrologie Spa	1987 - 1991
Marketing Director – MicroAge Italia	1985 - 1987
PC Marketing Manager – Metro Cash and Carry	1984 - 1985
PC Marketing Manager – ECS Italia	1983 - 1984
Founder and Software Architect – Erre Due Sistemi	1979 - 1983

EMPLOYMENT HISTORY

GROUP IT DIRECTOR, Solving Efeso, Milan / Paris 1997 - 2013
Solving Efeso is an international management consultancy firm focussed on Lean and TPM, 25 offices operating in 50 countries, turnover 64M Euro, more than 450 employees.

- Effectively coordinated and aligned worldwide IT support teams into the central IT office
- Consolidated 5 data centres (20 servers + 30 virtual) into one central IT data centre (savings of 60.000 €/year – 15% of yearly IT operational cost)
- Established IT Department as a key asset of the company
- Successfully designed and managed IT infrastructure within 5M€ management project
- Implemented innovative technique to use existing legacy strategic applications through Web, avoiding an ad-hoc development of new software which would have been around 100.000€
- Developed internal applications and procedures for Time & Expenses collection and invoicing Clients
- Created comprehensive multimedia self-study materials for Solving Efeso consultants in order to enable them to install PCs and to follow company procedures while obtaining significant savings in help desk costs

Skills: *ITIL Implementation, Project & Team Management, ICT Infrastructures, Risk Management, Education & Training, IT Strategy, Virtualization, Change Management, Applications Design, Contract Negotiation, Mentoring & Coaching, Outsourcing*
Tools: *ITIL v3 Expert, Prince2, Coaching Support Tools (Belbin, active listening, performance assessment), Gamification, Multimedia Editing Applications, Hyper-V*

FOUNDER & ICT CONSULTANT, Studio Nicolò Reale, Milan 1996 – Present
Studio Nicolò Reale is a network of professional consultants specialized in various aspects of Management, Information & Communication Technology and Marketing.

- Providing professional consultancy in Management, Marketing & Technology, Lean
- Successfully designed, implemented and improved the whole IT infrastructure in a local government office while obtaining a savings of 20% of the total cost and several months of implementation time
- Private company: appointed as privacy and security compliance responsible, saving cost of a dedicated employee and transforming a fixed cost in a variable one
- Partner and IT Service Management and Lean IT business unit lead of a Consultancy Company
- ITIL Certified Trainer and Prince2 Certified Trainer for virtual and physical classes (up to 14 people Intermediate level) for various Training Providers in Italy and abroad
- IT processes assessment for one of the largest providers of services to the Public Health sector, drafting related improvement action and implementation plans, skills inventory and training plan
- IT Service Management advisor for a Swiss multinational consultancy firm completing an assignment on “Performance Metrics for Corporate Services” for a client of theirs

Skills: *ITIL Implementation, Project Management, Team Leader & Motivator, Time & Task Management, Education and Training, Coaching, Lean IT, Service Management, IT Strategy, Start-up Support, Risk Management, Management Consulting, IT Process Maturity Lead Assessor*

Tools: *ITIL v3 Expert, Mind Maps, Value Stream Mapping, Kanban, Programming Languages, Microsoft Servers (Windows, Exchange), ITIL Process Model*

EXECUTIVE DIRECTOR, I2U Italian UNIX Users Association, Milan 1995 - 1996
The first Italian internet provider.

- Organized successful annual conference and exhibition (3 days event, 50+ exhibitors, 1000+ visitors, 25 training sessions)

1979 – 1994 Various managerial and technical roles

PROFESSIONAL CERTIFICATIONS & EDUCATION

TIPA Lead Assessor , Luxemburg Institute of Science and Technology	2016
TIPA for ITIL Assessor , Luxemburg Institute of Science and Technology	2016
ITIL v3 2011 Practitioner , Exin	2016
Lean IT Kaizen Lead , Peoplecert	2016
Lean IT Foundation , Exin	2015
COBIT 5 Certified Assessor , APMG & E-quality Italy	2015
Gamification , Wharton School at University of Pennsylvania E- Learning	2014
COBIT 5 Foundation , APMG & E-quality Italy	2014
TOGAF 9.1 level 2 , The Open Group & HP Italy	2014
Creativity Gateway: The Science of Creativity , Udemy E- Learning	2014
Agile Project Management , Lynda.com E-learning	2014
Designing Gamification Level 1 , Udemy E- Learning	2013
PRINCE2 Practitioner , APMG & QRP Italy	2013
ITIL v3 2011 Expert and Accredited Trainer , Exin & HP Italy	2013
Physics – Specialization in Cybernetics , Università degli Studi di Milano	1982
Analyst Programmer COBOL and RPGII , Honeywell Italy	1980
Aeronautic Engineering , Politecnico di Milano	1979

TRAINING ATTENDED

Six Sigma Yellow Belt , Six Sigma Study E- Learning	2014
VMware Virtualization Forum , VMware Italy	2013
Virtualization & Private Cloud Conference , Microsoft TechNet Italy	2012
OpenText Content Management Server Administration , Reply Italy	2012
GTD Get Things Done , David Allen Company Italy	2011
Net Consumerization , Reply Italy	2011
Adoption of SaaS Model , Reply Italy	2010
Cloud Computing and Internet of Things , Reply Italy	2010
Personnel Selection and Evaluation Techniques , Microsoft PMI Italy	2010

CONTACT

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